



## **CAPABILITY STATEMENT – MEGAN TABERNER**

### **Overview:**

With a solid background in medical and commercial scientific research, Megan has structured, innovative, assessment capabilities as well as execution capabilities. In the broader commercial sphere, Megan is known for her functional application of scientific methods and thinking to practical problem solving scenarios. The completion of her research work under complex team work arrangements developed skills in project management and coordination of tasks in multiple locations that are an invaluable ingredient in successful consultancy.

Clients value her can-do, results oriented thinking and her ability to express complicated and convoluted concepts in pragmatic language, and yet not lose sight of the underlying problem that is being addressed.

### **Career Synopsis:**

Megan has garnered experience across academic, commercial research, professional services and corporate environments using structured, innovative assessment and execution capabilities in just 9 years. She has worked within medical, biotechnology, financial services government, and healthcare industries. Her broader experience includes the strategic thinking, business improvement, change management, project management, the development of analytical and business models and research across multiple sectors.

Transitioning from an academia through to commercial environments has enabled her to develop the ability to:

- o communicate effectively at all levels from the front line through to CEO and Board;
- o manage and collaborate with stakeholders from a variety of backgrounds;
- o analyse and define strategies to create short, medium or long-term solutions;
- o work within teams, either locally or across geographic regions; and
- o interpret methodologies practically to fulfil phases of the lifecycle in support of the project and time constraints.

### **Tertiary Education:**

2005 - Graduate Certificate Applied Finance and Investments, Institute of Securities, Finance and Banking.

2003 - Doctorate of Philosophy (Medicine)

1996 - Bachelor of Science (Hons, first class)

### **ThinkEvans Pty Ltd:**

After joining ThinkEvans in 2003, Megan made a very substantial contribution to developing the model that is used by the Inspector General of the Australian Defence Force to measure the performance of the military justice system. She made excellent use of the scientific models with which she was familiar to characterise the phenomena observed in the spread of ideas and opinions impacting upon the military justice system.

Following a sojourn with MBF in a full time role for a couple of years, Megan has returned to the ThinkEvans team as an occasional contributor whilst working overseas. She continues to add value to the ThinkEvans team by leveraging her superior systemic thinking skills and, in particular, her expertise in considering public policy requirements and understanding the environmental and atmospheric issues of managing change in large organisations.

### **Selected Prior Career Achievements:**

Medical Benefits Fund (Australia) Limited (2004 to April 2006) - Business Analyst, New Business Development and Group Strategy:

Megan provided analytical and execution capability for all Group Strategy functions and business projects ranging in size from \$50,000 to over \$5 Million. She also had ongoing responsibility for competitor, market and industry research, analysis and interpretation, and performed financial modelling and project management for new business propositions. Highlights from this role include:

- o Seconded for 6 months to work with McKinsey & Co on business improvement using Lean methodology across the entire Group.
- o Part of a team of general managers from across the Group Strategy delivering a 5 year distribution strategy covering all business.
- o Identified and implemented corporate strategy communication providing insight into industry, demographic and global trends impacting all businesses.
- o Part of M&A team responsible for the integration of an acquired life and wealth management companies. Integration of systems and 130 staff completed below budget and within 3 months.
- o As part of a team, provided the underlying concepts for, and managed the execution of, strategic planning and business planning processes for two consecutive years. Subsequently responsible for developing Group strategic and business plans for Board communication and sign-off.
- o Identified opportunities and modelled options for an international JV negotiation, reviewed financial model, prepared Executive and Board communications.



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- Constructed and delivered a financial model for an innovative rewards-based business. Responsible for mapping business requirements to operational and channel capabilities and collating input (savings and avoidance). Prepared the business case for Board approval. Analysis, conceptual design, modelling and Board approval completed in 3 months.
- Project manager for the development and the delivery of national sales and service training for a new business to all channels (Member Centres, Telesales, Business-to-business and Customer Care). The methodology used has become the blueprint for business units to work with Training & Development. Pilot training delivered on time, within budget with 100% stakeholder buy-in and acknowledged that quality exceeded expectations.
- Advisory panel member for reviewing & implementing the customer segmentation methodology used across the Group.
- Achieved company product innovation award.

PhD research, Garvan Institute of Medical Research (2000 – early 2003):

Laboratory research was undertaken with the supervision of Charles MacKay, director of the Arthritis and Inflammation program and an Australian scientist leading the chemokine field. Work was funded by an Australian Post-graduate Award scholarship, awarded for first class honours work completed in 1996. In addition to meeting all research outcomes and deliverables on time and within budget, key characteristics and outcomes of the work include:

- Extensive collaborations with Dr Fabienne MacKay, a French B cell expert in Australia, a US-based major pharmaceutical company and Dr Diane Mathis, a pre-eminent autoimmunity researcher based in Harvard, US.
- Research included the first human genetic profile of rheumatoid arthritis using the latest in DNA-microchip technology. These results are extremely valuable for identifying new therapeutic intervention targets.
- Responsibilities included the importation of hazardous biological agents and genetically modified animals, including dealing with freight and ensuring all Australian quarantine regulations were met. Transport arrangements were paramount as any delays resulted in material loss and animal deaths.

Research assistant, Garvan Institute of Medical Research (1998 - 2000):

Work was performed in two laboratories, both concentrating on inflammation. The first was a high-risk investigation to isolate a putative new

transcription factor observed under certain stimulatory conditions. The second laboratory was immunology-based and interested in genetic profiling of both immune cells involved with inflammation and the non-immune cells that participate in joint degradation in rheumatoid arthritis. Strong project management skills were required to ensure timely and correct completion of requisite scientific tasks.

Research Assistant, School of Biotechnology, University of NSW (1997):

The laboratory was a start-up commercial venture run by university staff. Using growth hormone as a production indicator, Megan's work involved the cloning of growth hormone and insertion into the cell line to isolate high producers to start this process.

Honours work experience, Garvan Institute of Medical Research (1996):

Research performed for the qualification of Honours was focused on the affect of growth hormone on hepatic fatty acid oxidation. The six months of laboratory work in this eight-month project culminated in being awarded first class honours and qualifying for an Australian Post-graduate Award scholarship to fund PhD research.